

# William Blair SICAV – Emerging Markets Leaders Fund

Class D (USD)

*William Blair*

Portfolio Review

March 2019

ISIN: LU0612817204

Todd M. McClone, CFA, Partner  
Jack Murphy, CFA, Partner  
Portfolio Managers

**Market Summary**

After a difficult end to 2018, equity markets around the world rallied to start the year despite signals of moderating global growth. The MSCI ACWI Investable Market Index (IMI) gained 12.29% in USD terms, the largest quarterly gain since 2010, as investor sentiment was bolstered by a more dovish tone out of major central banks and improved trade talks between the US and China. Developed market equities outpaced emerging markets primarily driven by strength in the U.S. and Canada.

U.S. equities rallied in January (+8.60%) and continued to post strong returns throughout the quarter (+13.99%). Growth in the U.S. remained solid but started to decelerate off of last year's previous highs. The Federal Reserve's acknowledgment of slower economic growth and dovish stance on interest rates helped ease investor sentiment and boosted returns across sectors.

European equities also advanced despite signs of significant deceleration in manufacturing growth. Specifically, purchasing manager surveys continued to point to deceleration in the pace of industrial orders growth and subsequent industrial production growth in the Euro Area. Brexit woes continued to weigh on the economic conditions within the United Kingdom but the market felt some relief following the announcement that the European Union had agreed to delay the Brexit process past the March 29 deadline. The MSCI Europe ex-UK IMI advanced 10.50% and the MSCI UK IMI advanced 12.32% in USD terms during the quarter.

Within emerging markets, the story for the quarter was the rebound in equity performance across China's mainland securities (A-shares), which advanced 33.02% for the quarter, erasing the 32.99% loss incurred in 2018 (as measured by the MSCI China A Onshore Index in USD terms). The A-share market rallied following news of several fiscal and monetary stimulus measures aimed to boost the economy. Additionally, A-shares

were bolstered by news that MSCI would quadruple the weighting of A-shares in global benchmarks by increasing the inclusion factor from 5% to 20%. Outside of China, emerging market equities broadly lagged the global benchmark. Rising geopolitical tensions between India and Pakistan weighed on the Indian Rupee and equity market. The MSCI India IMI modestly advanced +6.65% in USD terms for the quarter.

From a global sector perspective (as measured by the MSCI ACWI IMI), Information Technology significantly led the market, driven by strength within small cap software and IT services. Other cyclical sectors such as Real Estate, which sold off sharply in late 2018, rallied during the first quarter of the year. Conversely, Financials lagged primarily due to weakness in Japan.

**Performance**

Outperformance versus the MSCI Emerging Markets (net) was primarily driven by positive stock selection across most sectors. The Consumer Discretionary, Consumer Staples, Financials and Materials sectors were notable contributors to relative return. Consumer Discretionary performance was boosted by both the portfolio overweighting and strong stock selection, especially within China. Chinese internet giant Alibaba Group Holding and hotel operator Huazhu Group added the most. Following a de-rating in the second half of 2018, Alibaba's share price strengthened during the quarter amid accelerating fundamental trends (improved margins and strong revenue growth), an attractive valuation and improved China backdrop. Structural growth of e-commerce in China should enable mid-term revenue growth exceeding 35%, underpinned by consumption growth, deepening internet and mobile data penetration, and the favorable backdrop for online versus offline adoption. While we acknowledge competitors may leverage mobile positioning to chip away at Alibaba's dominance, we believe that network effects and the strength of its ecosystem underpinned by its logistics and payment solutions should reinforce its competitive advantage. Huazhu Group's share price rebounded sharply on

the back of robust operating performance. Within Consumer Staples, Kweichow Moutai, the Chinese liquor company, was a key contributor to the sector outperformance. The stock strength was underpinned by the company's robust Q4 operating results on higher volumes and growth outlook amid continued strong demand for its superior brand and increasing direct sales. Within the Financials sector, Chinese insurer Ping An Insurance Group contributed to relative performance during the quarter. Strong stock performance was driven by robust operating results that topped consensus estimates, bolstered by solid growth in life insurance and fintech, and continued acceleration in the value of new business. UPL, the Indian agrochemical company, was an additional source of outperformance in Materials. Better-than-expected results amid strong organic growth and margin improvement, coupled with a favorable outlook for improved competitive positioning and synergies following the Arysta acquisition drove the stock price higher.

Partially offsetting these effects were negative contributions from the underweightings to the Health Care, Energy and Materials sectors coupled with below average stock selection within the Industrials sector. Within Industrials, Bidvest, the South African industrial conglomerate, detracted from relative returns. Despite delivering solid 1H2019 results and management providing a constructive growth outlook, weaker investor sentiment towards South Africa dampened the stock price. From a geographic perspective, India and Brazil detracted from relative performance. MRF, the Indian tire manufacturer, weighed on relative performance as the company reported weaker-than-expected 3QFY19 results due to near term slowing revenue growth and higher commodity costs.

### **Positioning**

During the period, Consumer Discretionary exposure was augmented to an increased overweighting through the purchase of Motherson Sumi Systems. The company, based in India, is one of the largest manufacturers of wiring harness, rear view mirrors and polymer body parts, with a strong track record of executing

on growth by increasing content per vehicle and sustaining market share gains. Within Communication Services we purchased Tencent Music, a recent IPO, 56% owned by Tencent and exited Autohome, the online auto marketplace in China. Exposure to Materials declined as a result of the sale of mining company Sociedad Quimica y Minera de Chile. From a geographic perspective, notable adjustments were an increase to China, primarily offset by decreases to Argentina and Chile.

### **Outlook**

As we begin the second quarter of 2019, domestic demand in key jurisdictions is showing signs of stabilization and synchronized fiscal expansion. Existing home sales rebounded strongly in March in the US, and private consumption growth in the Euro Area is tracking a nearly 2% annualized pace. At the same time, purchasing manager surveys continue to point to deceleration in the pace of industrial orders growth and subsequent industrial production growth.

We regard the deceleration in economic activity in the US to be more about the base effect rather than the end of the current economic cycle. As the impact of corporate tax cuts unveiled at the beginning of 2018 dissipates, the US economy is returning to a growth rate of approximately 2%. The divergence between the US and other economies is normalizing in line with our expectations. If the rest of the world continues to grow at the current pace, the growth wedge and by extension the substantial outperformance of US markets vis-à-vis the rest of the world is likely to moderate from here.

Growth is being supported by fiscal stimulus measures globally. Starting in Europe, the Euro Area is set to experience the first fiscal expansion in a decade. In Germany, Finance Minister Olaf Scholz has set aside approximately €150bn for much needed investment in infrastructure, education, housing and digital technology over the next four years. More immediately, the fiscal stimulus slated for this year will be largely for consumer spending, as higher unemployment and pension benefits,

together with a tax cut to lower income earners, is expected to boost purchasing power by 0.5% of GDP. The abolition of the solidarity surcharge, which accounts for 5.5% additional income tax, is set to be reduced beginning this year. Government construction orders soared 12.2% in Q4 2018 from the prior quarter, and will likely advance further in 2019.

In France, President Emmanuel Macron responded to the “yellow vests” movement by announcing measures to boost the purchasing power of households by about 0.4% of GDP. These include cancellation of the increase in social charges on pensions, an increase in the activity bonus for employees paid the minimum wage, and a tax exemption on exceptional year-end bonuses and income from overtime.

In China, the government continues to roll out tax cuts following its 2-year effort to streamline and digitize tax collection. In Q1 2019, the government announced a CNY2 trn tax cut on business activity. Effective April 1, VAT in the top general category will be reduced from 16% to 13%, on top of reductions in the employer contribution to social security from 20% to 16%. Together with household income tax reform implemented last year, these measures will continue to support domestic activity. At the same time, the scope for further adjustments on the fiscal side is not exhausted, as the State Administration of Taxation continues to report an increase in aggregate tax collections in excess of expectations.

The US continues to maintain a highly expansionary fiscal policy stance. Although major corporate tax cuts boosted domestic activity in H1 2018, the US budget deficit is expected to be even larger this year, at nearly 4.5% of GDP, despite the domestic economy expanding at a 2%+ annual pace.

Within portfolios, we maintain our focus on companies with sustainable earnings trends and recurring-revenue business models that add growth visibility at this later stage of the economic cycle. Recent positioning adjustments within our ACWI-oriented strategies generally reflect our incrementally less

cautious outlook on China. Within China, we continue to emphasize domestically-oriented consumer, healthcare and technology companies that we believe are well positioned to benefit from the economy’s ongoing transition to a consumption and services-driven growth model.

	QTD	2018	2017	2016
<b>AC World (DM+EM)</b>	<b>12.3</b>	<b>-10.1</b>	<b>23.9</b>	<b>8.4</b>
<b>Developed Markets (DM)</b>	12.6	-9.4	22.4	8.2
Japan	6.7	-13.5	25.3	3.2
Europe ex UK	10.5	-15.7	28.0	-0.2
UK	12.3	-15.0	23.7	-1.6
USA	14.0	-5.7	20.6	12.0
<b>Emerging Markets (EM)</b>	9.7	-15.0	36.8	9.9
<b>Asia</b>	10.8	-15.9	41.8	4.8
China	17.6	-18.7	50.7	0.0
India	6.7	-11.2	43.7	-1.1
Korea	4.6	-20.6	46.0	4.2
Taiwan	9.6	-10.1	30.2	16.4
<b>EMEA</b>	5.4	-16.9	24.1	20.7
Russia	12.0	-1.7	5.1	57.0
South Africa	4.1	-24.7	34.0	20.6
<b>Latin America</b>	7.9	-7.2	24.8	30.3
Brazil	8.0	-1.1	26.4	66.1
Mexico	6.2	-15.1	15.0	-9.3
<b>Frontier Markets (FM)</b>	5.2	-16.6	29.9	5.6
<b>Size</b>				
Large Cap	10.4	-14.9	37.7	12.5
Small Cap	7.8	-18.6	33.8	2.3
<b>Sectors</b>				
Communication Svcs	9.4	-18.0	16.8	1.9
Discretionary	18.8	-28.3	38.6	0.3
Staples	5.1	-14.2	25.0	0.2
Energy	12.2	3.4	21.0	35.4
Financials	7.2	-9.2	32.7	13.3
Healthcare	3.7	-19.8	35.4	-9.8
Industrials	4.8	-15.1	25.7	-2.1
IT	13.0	-21.8	59.9	15.1
Materials	7.0	-13.4	33.5	29.7
Real Estate	15.0	-16.0	42.2	-1.1
Utilities	4.4	-5.8	17.5	4.9
<b>Style</b>				
Quality	-1.2	18.7	2.4	7.4
Valuation	1.6	19.3	0.1	24.2
Etrend	2.8	10.0	14.4	6.7
Momentum	-7.6	0.9	18.3	-6.1
Growth	4.0	-9.2	9.5	-8.5
Composite	-1.2	27.2	7.9	18.3

**Source: FactSet**

**Past performance is not a reliable indicator of future results.** Regional performance is based on IMI region/country indexes. Sector and style values are based on the MSCI EM IMI Index. Size values are based on the MSCI EM IMI Index. Style values reflect the Quintile 1 minus Quintile 5 spread of William Blair's proprietary quantitative models. Sectors are based on Global Industry Classification (GICS) sectors. Large Cap and Small Cap based on MSCI Global Investable Market Index Methodology. Data in blue reflects the top 20% (highest) values by region, country, sector, and style. Data in red reflects the bottom 20% (lowest) values by region, country, sector, and style. All index returns are net of dividends. A direct investment in an unmanaged index is not possible. . Please refer to the 'Important Disclosures' section at the end of this document for further information on investment risks and returns.

<i>Periods ended 31/03/2019</i>	<b>Quarter</b>	<b>YTD</b>	<b>1 Year</b>	<b>3 Year</b>	<b>5 Year</b>	<b>Since Inception*</b>
William Blair SICAV - Emerging Markets Leaders (Class D)	13.61%	13.61%	-7.36%	9.62%	3.03%	1.50%
MSCI Emerging Markets (net)	9.92%	9.92%	-7.41%	10.68%	3.68%	1.04%

\*Inception 14/04/2011

*As of 01/10/2015, discretionary investment management of the portfolio is provided by William Blair Investment Management, LLC. Prior to such date, such discretionary investment management was provided by William Blair & Company, L.L.C., an affiliate of William Blair Investment Management, LLC.*

*The MSCI Emerging Markets Index (net) is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. This series approximates the minimum possible dividend reinvestment.*

*Periods greater than one year are annualized. All charges and fees have been included within the performance figures. For the most current month-end performance information, please visit our website at [sicav.williamblair.com](http://sicav.williamblair.com).*

*Please refer to the 'Important Disclosures' section at the end of this document for further information on investment risks and returns.*

The table below shows the calculated sector attribution of the William Blair SICAV - Emerging Markets Leaders Fund portfolio vs. its benchmark.

**William Blair SICAV - Emerging Markets Leaders Fund vs. MSCI Emerging Markets (net)**

**01/01/2019 to 31/03/2019**

GICS Sector	William Blair SICAV - Emerging Markets Leaders Fund			MSCI Emerging Markets (net)			Attribution Analysis			
	Average Weight	Total Return	Contrib to Return	Average Weight	Total Return	Contrib to Return	Allocation Effect	Issue Selection Effect	Invest Effect	Total Effect
Communication Services	13.4%	13.2%	1.8%	13.5%	9.5%	1.3%	0.0%	0.5%	0.0%	0.5%
Consumer Discretionary	17.3%	24.1%	3.9%	11.6%	20.8%	2.2%	0.7%	0.4%	0.0%	1.2%
Consumer Staples	14.8%	14.1%	2.0%	6.5%	5.3%	0.4%	0.3%	0.6%	0.0%	0.9%
Energy	4.0%	17.7%	0.7%	8.1%	12.2%	1.0%	-0.3%	0.5%	0.0%	0.2%
Financials	27.0%	10.6%	2.9%	24.6%	7.2%	1.8%	0.0%	0.9%	0.0%	0.9%
Health Care	0.8%	52.3%	0.4%	2.7%	3.6%	0.1%	-0.7%	1.2%	0.0%	0.5%
Industrials	4.9%	4.7%	0.2%	5.5%	4.8%	0.3%	0.0%	0.0%	0.0%	0.0%
Information Technology	10.4%	13.3%	1.4%	14.3%	12.8%	1.8%	-0.2%	0.1%	0.0%	-0.1%
Materials	4.0%	19.5%	0.7%	7.4%	6.9%	0.5%	-0.4%	0.9%	0.0%	0.6%
Real Estate	0.0%	0.0%	0.0%	3.0%	15.6%	0.5%	-0.2%	0.0%	0.0%	-0.2%
Utilities	1.4%	9.0%	0.1%	2.6%	4.2%	0.1%	0.0%	0.2%	0.0%	0.1%
Cash	2.1%	-	0.0%	0.0%	0.0%	0.0%	-0.3%	0.0%	0.0%	-0.3%
<b>Total</b>	<b>100.0%</b>	<b>14.2%</b>	<b>14.2%</b>	<b>100.0%</b>	<b>9.9%</b>	<b>9.9%</b>	<b>-1.0%</b>	<b>5.2%</b>	<b>0.0%</b>	<b>4.3%</b>

**Past performance is not indicative of future returns.** Gross investment performance assumes reinvestment of dividends and capital gains, is gross of investment management fees and net of transaction costs. Attribution by segment is based on estimated returns of equities held within the segments listed. All stocks held during a measurement period, including purchases and sales, are included. Cash is not allocated among segments. Calculations are for attribution analysis only and are not intended to represent simulated performance history. The actual returns may be higher or lower. We calculate attribution using Opturo. Opturo runs transactions-based attribution, taking into account all trading activity. Interaction effect is reallocated into Allocation effect and Trade effect is reallocated into Issue Selection effect. Invest Effect is the decision to stay invested. It is meant to capture excess fund returns that are attributable to compounding effects rather than an active decision. Sectors are based on Global Industry Classification (GICS) Sectors. International investing involves special risk considerations, including currency fluctuations, lower liquidity, economic and political risk.

The table below shows the calculated regional attribution of the William Blair SICAV - Emerging Markets Leaders Fund portfolio vs. its benchmark.

**William Blair SICAV - Emerging Markets Leaders Fund vs. MSCI Emerging Markets (net)**

**01/01/2019 to 31/03/2019**

Region	William Blair SICAV - Emerging Markets Leaders Fund			MSCI Emerging Markets (net)			Attribution Analysis			
	Average Weight	Total Return	Contrib to Return	Average Weight	Total Return	Contrib to Return	Allocation Effect	Issue Selection Effect	Invest Effect	Total Effect
Pacific Ex Japan	0.0%	0.0%	0.0%	0.0%	10.2%	0.0%	0.0%	0.0%	0.0%	0.0%
Japan	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Europe+ME Ex U.K.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
U.K.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
W Hemisphere	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EM Asia	70.1%	16.3%	11.4%	73.1%	11.1%	8.1%	-0.2%	3.8%	0.1%	3.6%
EMEA	10.8%	11.7%	1.2%	14.4%	5.5%	0.8%	-0.1%	0.9%	0.0%	0.8%
Latin America	17.0%	9.2%	1.6%	12.5%	7.9%	1.0%	-0.1%	0.2%	0.0%	0.1%
Cash	2.1%	-	0.0%	0.0%	0.0%	0.0%	-0.3%	0.0%	0.0%	-0.3%
<b>Total</b>	<b>100.0%</b>	<b>14.2%</b>	<b>14.2%</b>	<b>100.0%</b>	<b>9.9%</b>	<b>9.9%</b>	<b>-0.6%</b>	<b>4.9%</b>	<b>0.0%</b>	<b>4.3%</b>

**Past performance is not indicative of future returns.** Gross investment performance assumes reinvestment of dividends and capital gains, is gross of investment management fees and net of transaction costs. Attribution by segment is based on estimated returns of equities held within the segments listed. All stocks held during a measurement period, including purchases and sales, are included. Cash is not allocated among segments. Calculations are for attribution analysis only and are not intended to represent simulated performance history. The actual returns may be higher or lower. We calculate attribution using Opturo. Opturo runs transactions-based attribution, taking into account all trading activity. Interaction effect is reallocated into Allocation effect and Trade effect is reallocated into Issue Selection effect. Invest Effect is the decision to stay invested. It is meant to capture excess fund returns that are attributable to compounding effects rather than an active decision. International investing involves special risk considerations, including currency fluctuations, lower liquidity, economic and political risk.



## Top Contributors/Detractors

March 2019

The tables below show the top contributors and detractors for the William Blair SICAV - Emerging Markets Leaders Fund portfolio vs. its benchmark.

Top Five Contributors (%) for the Period: 01/01/2019 to 31/03/2019			
Issuer	Sector	Country	Contribution To Relative Return
Kweichow Moutai Co Ltd	Consumer Staples	China	0.67
Alibaba Group Holding Ltd	Consumer Discretionary	China	0.46
Huazhu Group Ltd	Consumer Discretionary	China	0.45
Jiangsu Hengrui Medicine Co Lt	Health Care	China	0.30
Ping An Insurance Group Co of	Financials	China	0.27

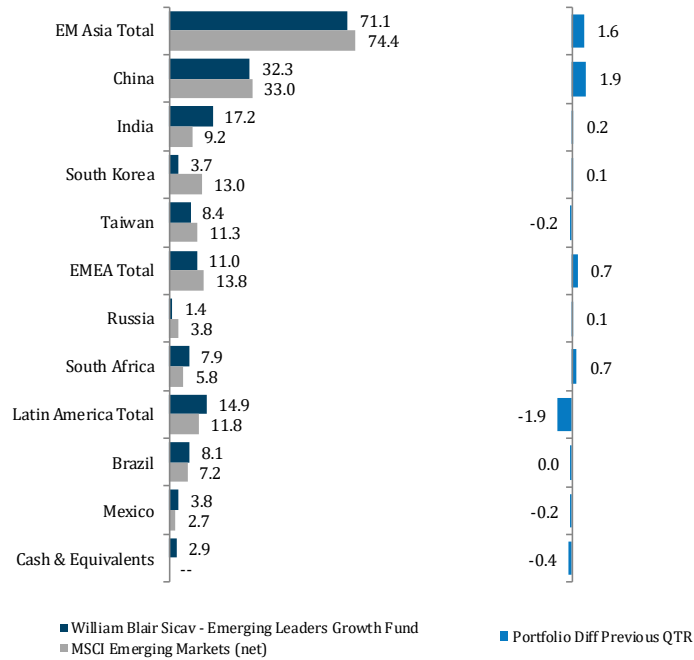
Top Five Detractors (%) for the Period: 01/01/2019 to 31/03/2019			
Issuer	Sector	Country	Contribution To Relative Return
MRF Ltd	Consumer Discretionary	India	-0.22
Itau Unibanco Holding SA	Financials	Brazil	-0.16
FirstRand Ltd	Financials	South Africa	-0.15
Maruti Suzuki India Ltd	Consumer Discretionary	India	-0.14
Bidvest Group Ltd/The	Industrials	South Africa	-0.14

**Index:** MSCI Emerging Markets (net)

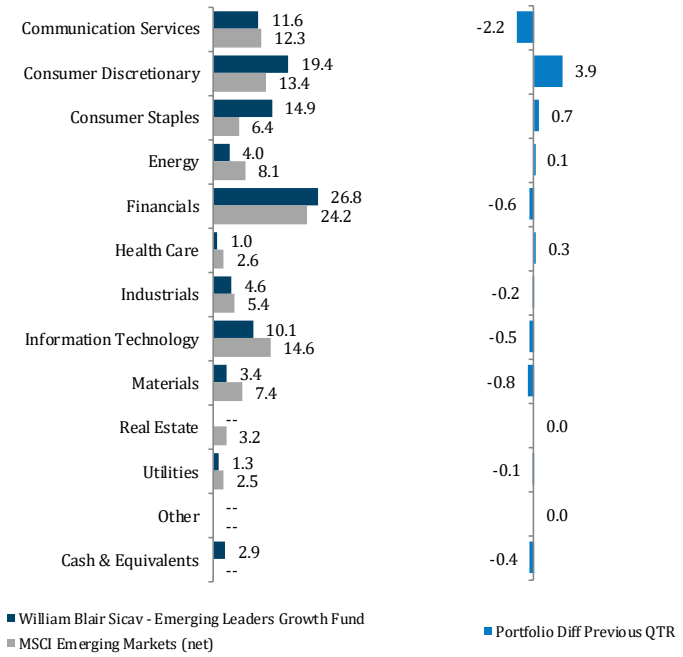
**Past performance is not indicative of future returns.** Gross investment performance assumes reinvestment of dividends and capital gains, is gross of investment management fees and net of transaction costs. Performance results will be reduced by the fees incurred in the management of the account. For example, assuming an annual gross return of 8% and an annual management/advisory fee of .40%, the net annualized total return of the portfolio would be 7.58% over a 5-year period. Net investment performance represents the deduction of the account's actual fee. Investment management fees are described in William Blair's Form ADV Part 2A. Attribution is based on estimated returns of all equities held during a measurement period, including purchases and sales. Calculations are for attribution analysis only and are not intended to represent simulated performance history. The actual returns may be higher or lower. We calculate attribution using Opturo. Opturo runs transactions-based attribution, taking into account all trading activity. Sectors are based on Global Industry Classification (GICS) Sectors. International investing involves special risk considerations, including currency fluctuations, lower liquidity, economic and political risk. Individual securities listed in this report are for informational purposes only. Holdings are subject to change at any time. This information does not constitute, and should not be construed as, investment advice or recommendations with respect to the securities listed.

The chart below shows the region and sector positioning of the William Blair SICAV - Emerging Markets Leaders Fund vs. its benchmark.

**Regional Exposure**



**Sectoral Exposure**



Source: William Blair.

As of Date: 31/03/2019

Cash & Equivalents includes: cash and dividend accruals.

## Top Holdings by Market Cap

March 2019

The table below shows the William Blair SICAV - Emerging Markets Leaders Fund portfolio's largest holdings as of 31/03/2019 by market cap as well as the sub-totals by market cap for the portfolio and index. The stocks are listed by country and by the sector that defines each one's role in the portfolio.

	Country	Sector	% of Total Net Assets in Portfolio	% of Total Net Assets in Index*
<b>Large Cap(&gt;\$15b)</b>			<b>48.1%</b>	<b>44.3%</b>
Alibaba Group Holding Ltd	China	Consumer Discretionary	6.9%	4.5%
Tencent Holdings Ltd	China	Communication Services	6.5%	5.0%
Taiwan Semiconductor Manufactu	Taiwan	Information Technology	5.9%	3.7%
Ping An Insurance Group Co of	China	Financials	3.0%	1.1%
Naspers Ltd	South Africa	Consumer Discretionary	2.5%	1.9%
<b>Mid Cap(\$4-15b)</b>			<b>36.2%</b>	<b>32.0%</b>
Credicorp Ltd	Peru	Financials	2.0%	0.3%
Airports of Thailand PCL	Thailand	Industrials	1.9%	0.2%
Telekomunikasi Indonesia Perse	Indonesia	Communication Services	1.9%	0.3%
China International Travel Ser	China	Consumer Discretionary	1.8%	0.0%
Uni-President Enterprises Corp	Taiwan	Consumer Staples	1.8%	0.2%
<b>Small Cap(&lt;\$4b)</b>			<b>15.6%</b>	<b>23.7%</b>
Huazhu Group Ltd	China	Consumer Discretionary	1.7%	0.1%
Haier Electronics Group Co Ltd	China	Consumer Discretionary	1.6%	0.1%
Raia Drogasil SA	Brazil	Consumer Staples	1.4%	0.1%
Grupo Aeroportuario del Pacifi	Mexico	Industrials	1.3%	0.1%
Unilever Indonesia Tbk PT	Indonesia	Consumer Staples	1.2%	0.1%

\*Index: MSCI Emerging Markets (net)

Individual securities listed in this report are for informational purposes only, and are not intended to be a recommendation or solicitation for the purchase or sale of securities. Market cap calculations are based on the free float adjusted market cap. This information does not constitute, and should not be construed as, investment advice or recommendations with respect to the securities listed. Specific securities identified and described do not represent all of the securities purchased or sold and you should not assume that investments in the securities identified and discussed were or will be profitable. Holdings are subject to change at any time. Sectors are based on Global Industry Classification (GICS) Sectors.

## Top Portfolio Changes During the Period: 01/01/2019 to 31/03/2019

	Security Name	Country	Sector
Purchases	Irb Brasil Resseguros Sa	Brazil	Financials
	Clicks Group Ltd	South Africa	Consumer Staples
	Tencent Music Entertainm-Adr	China	Communication Services
	Motherson Sumi Systems Ltd	India	Consumer Discretionary
Liquidations	Autohome Inc-Adr	China	Communication Services
	Anta Sports Products Ltd	China	Consumer Discretionary
	Bb Seguridade Participacoes	Brazil	Financials
	Quimica Y Minera Chil-Sp Adr	Chile	Materials
	Ypf S.A.-Sponsored Adr	Argentina	Energy

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	William Blair SICAV - Emerging Markets Leaders Fund	MSCI Emerging Markets (net)	Difference
<b>Quality</b>			
WB Quality Model (Percentile)	20	35	
Return on Equity (%)	21.4	16.3	31%
Cash Flow ROIC (%)	18.6	15.7	19%
Debt/Equity (%)	79.0	89.6	-12%
<b>Growth</b>			
WB Growth Model (Percentile)	36	47	
Long-Term Growth (%)*	16.2	13.8	18%
5-Year Historic EPS Growth (%)	20.0	15.8	27%
Reinvestment Rate (%)	15.9	12.0	33%
<b>Earnings Trend</b>			
WB Earnings Trend Model (Percentile)	50	56	
EPS Est Rev Breadth (Value)	-0.7	-6.8	6.1
<b>Valuation</b>			
WB Valuation Model (Percentile)	74	49	
P/E (next 12 months)	18.9	12.2	55%
Dividend Yield (%)	1.8	2.7	-33%
<b>Other</b>			
WB Composite Model (Percentile)	47	41	
Float Adjusted Weighted Average Market Cap (\$m)	61,359	49,559	24%
Number of Holdings	58	1,136	
Active Share	72	--	

The index is comparable to the strategy in terms of investment approach but contains significantly more securities. Calculated in FactSet, with the exception of market cap and active share, which are calculated in Eagle. Aggregate scores shown above based on William Blair's quantitative model. For individual and composite ranks, 1 is best and 100 is worst. Not intended as investment advice.

\*This measure represents the weighted average of forecasted growth in earnings expected to be experienced by stocks within the portfolio over the next 3-5 years. This projected earnings growth should not be considered an indication of future performance. From a portfolio perspective, the portfolio P/E ratio and EPS Growth Rate are weighted averages of the individual holdings' P/E ratios and EPS Growth Rates.

	Portfolio Weight		Portfolio Weight		Portfolio Weight
<b>Emerging/Asia</b>	<b>71.13</b>	<b>Emerging/Asia (cont.)</b>		<b>Emerging/Latin America</b>	<b>14.90</b>
<b>China</b>	32.26	<b>Indonesia</b>	5.16	<b>Brazil</b>	8.11
Alibaba Group Holding-Sp Adr	6.73	Bank Rakyat Indonesia Perser	2.16	Ambev Sa-Adr	1.07
China International Travel-A	1.79	Telekomunikasi Indonesia Per	1.82	B3 Sa-Brasil Bolsa Balcao	1.45
Cnooc Ltd	1.80	Unilever Indonesia Tbk Pt	1.18	Irb Brasil Resseguros Sa	1.42
Enn Energy Holdings Ltd	1.30	<b>Papua New Guinea</b>	1.05	Itau Unibanco Holding S-Pref	2.14
Haier Electronics Group Co	1.52	Oil Search Ltd	1.05	Raia Drogasil Sa	1.40
Huazhu Group Ltd-Adr	1.69	<b>South Korea</b>	3.72	Weg Sa	0.63
Jiangsu Hengrui Medicine C-A	0.98	Lg Household & Health Care	1.34	<b>Mexico</b>	3.79
Kweichow Moutai Co Ltd-A	2.38	Samsung Electronics Co Ltd	2.37	Grupo Aeroport Del Pacific-B	1.26
Netease Inc-Adr	1.10	<b>Taiwan</b>	8.44	Grupo Financiero Banorte-O	1.64
Ping An Insurance Group Co-H	2.87	E.Sun Financial Holding Co	1.00	Walmart De Mexico Sab De Cv	0.88
Shenzhou International Group	1.71	Taiwan Semiconductor-Sp Adr	5.71	<b>Peru</b>	3.00
Tal Education Group- Adr	1.11	Uni-President Enterprises Co	1.73	Credicorp Ltd	1.97
Tencent Holdings Ltd	6.30	<b>Thailand</b>	3.27	Southern Copper Corp	1.03
Tencent Music Entertainm-Adr	0.97	Airports Of Thailand Pcl-For	1.83	<b>Cash &amp; Equivalents</b>	<b>2.95</b>
<b>India</b>	17.24	Cp All Pcl-Foreign	1.43	Cash & Equivalents	2.95
Asian Paints Ltd	0.99	<b>Emerging/Emea</b>	<b>11.01</b>	<b>Total:</b>	<b>100.00</b>
Bajaj Finance Ltd	1.54	<b>Hungary</b>	1.68		
Britannia Industries Ltd	0.90	Otp Bank Plc	1.68		
Hdfc Bank Limited	2.06	<b>Russian Federation</b>	1.45		
Hdfc Life Insurance Co Ltd	0.84	Yandex Nv-A	1.45		
Hindustan Unilever Ltd	0.79	<b>South Africa</b>	7.89		
Housing Development Finance	1.76	Bid Corp Ltd	0.85		
Indusind Bank Ltd	1.43	Bidvest Group Ltd	0.84		
Infosys Ltd	1.99	Capitec Bank Holdings Ltd	1.71		
Maruti Suzuki India Ltd	0.79	Clicks Group Ltd	0.96		
Motherson Sumi Systems Ltd	0.89	Firststrand Ltd	1.15		
Mrf Ltd	0.76	Naspers Ltd-N Shs	2.38		
Petronet Lng Ltd	1.13				
Upl Ltd	1.37				

As of Date: 31/03/2019

Information about the Fund's holdings should not be considered investment advice. There is no guarantee that the Fund will continue to hold any one particular security or stay invested in any one particular sector. Holdings are subject to change at any time. Please refer to the 'Important Disclosures' section at the end of this document for further information on investment risks and returns.

## *Important Disclosures*

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The Management Company has been appointed as the management company of WILLIAM BLAIR SICAV, a "société d'investissement á capital variable", incorporated under the laws of the Grand Duchy of Luxembourg having its registered office at 31, Z.A.I. Bourmicht, Bertrange, registered in the R.C.S. Luxembourg under n° 98806 and approved by the CSSF as an undertaking for collective investment in transferable securities (UCITS) in accordance with the EU directive 2009/65/EC, as amended (the "Fund").

The Management Company has appointed WILLIAM BLAIR INVESTMENT MANAGEMENT, LLC, the asset management business of WILLIAM BLAIR & COMPANY, LLC., having its registered office at the William Blair Building, 150 North Riverside Plaza, Chicago, Illinois 60606, US ("William Blair Group") as the investment manager for the Fund (the "Investment Manager").

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The Articles of Incorporation, the Prospectus, the Key Investor Information Documents (KIID), the Annual and Half-yearly Reports of the Fund and the Subscription Form are available free of charge in English and German from our website [sicav.williamblair.com](http://sicav.williamblair.com) or at the registered office of the Management Company (33, rue de Gasperich, L-5826 Hesperange, Grand Duchy of Luxembourg), at the registered office of the Fund (William Blair SICAV, 31, Z.A. Bourmicht, L-8070 Bertrange, Grand Duchy of Luxembourg) or from the Swiss representative, First Independent Fund Services Limited, Klausstrasse 33, CH-8008 Zurich, and in German language at Marcard, Stein & Co., Ballindamm 36, 20095 Hamburg, Germany, and at Bank of Austria Creditanstalt AG, Am Hof 2, 1010 Vienna, Austria.

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## *Important Disclosures*

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