

Fund Manager Commentary

William Blair SICAV Emerging Markets Growth Fund

Fund Performance & Positioning

The William Blair SICAV Emerging Markets Growth Fund underperformed its benchmark, the MSCI Emerging Markets IMI Index (net), during the fourth quarter. Fourth quarter underperformance was driven by a combination of selection and allocation effects. Information Technology exposure was particularly detrimental, hampered by Sunny Optical Technology Group and Largan Precision. After rallying significantly in the prior nine months of 2017, the share price of Sunny Optical, the Chinese camera lenses and modules' manufacturer, corrected in 4Q amid profit taking on slower handset camera module shipments and broad sector rotation. Shares in Largan Precision, the Taiwan-based leading manufacturer of handset lens sets, fell on weakening sales in November and reduced December guidance, raising investor concerns about the company's market share loss and growth outlook. Unowned stocks Celltrion Inc and Vale SA in the Health Care and Materials sectors were additional sources of underperformance, as their share prices rallied strongly during the quarter.

Partially offsetting these negative effects were positive stock selection in the Industrials, Energy and Consumer Discretionary sectors. Within the Industrials sector, Airports of Thailand (AOT) positively contributed to relative returns. The stock was lifted by AOT's traffic growth acceleration, bolstered by increasing international tourist flows, coupled with new concession contract opportunities.

Market Review & Outlook

The 2017 market environment was characterized by strong and accelerating global economic growth. The broadening nature of growth was particularly noteworthy, as evidenced by strengthening industrial production volumes across the world. Corporate earnings results were bolstered by the expanding economic environment, providing a tailwind for investors. Beyond improving corporate performance,

Top 10 Holdings as of 31.12.2017

Company Name	% of Fund
Tencent Holdings Limited	6.4%
Alibaba Group Holding Limited	5.7%
Samsung Electronics Co., Ltd.	5.0%
Naspers Limited	3.5%
HDFC Bank Limited	2.8%
Taiwan Semiconductor Manufacturing Company, Ltd.	2.7%
Ping An Insurance (Group) Company of China, Ltd.	2.6%
Housing Development Finance Corporation Limited	2.2%
Maruti Suzuki India Limited	2.0%
IndusInd Bank Limited	1.7%
Total of Top 10	34.6%

major national elections, especially in Europe, produced outcomes favorable for continued growth.

Risk assets led the markets in 2017. Emerging markets—which received oxygen from a weak U.S. dollar—performed the strongest, returning 36.8% in USD terms, as measured by the MSCI EM IMI. Developed markets also performed well, advancing 22.4% for the year (MSCI World IMI). China (+50.7%) drove emerging markets' performance to a significant extent, with additional contributions from South Korea (+46.0%), India (+43.7%), Poland (+53.6%), Chile (+43.3%) and South Africa (+34.0%)—illustrating the breadth of gains across the EM landscape.

From a global sector perspective, technology led by a significant margin in 2017, advancing 41.0% for the year (as measured by MSCI ACWI IMI), far outpacing the second best performer, materials, which gained 29.3%. Within technology, the software and services industry returned 42.2%, followed by semiconductors and equipment (+42.0%) and technology hardware and equipment (+37.8%). In contrast, energy (+5.2%) and telecom (+8.2%) were the worst performing sectors for the year.

The performance of William Blair's proprietary quantitative models demonstrated that momentum, earnings trend and growth style factors outperformed during 2017, while fundamental volatility, quality and valuation factors underperformed. These style trends were more pronounced within emerging markets.

Underpinning 2017 performance was a broadening of growth in both developed and emerging markets, which we have not seen in more than a decade. As growth broadened, it also strengthened. Year-over-year growth in industrial production volumes, a proxy for growth, ranged from 3% in the United States to 8% in Brazil.

When global growth drives expansion, it shows up in corporate earnings. In 2017, returns were driven predominantly by corporate earnings growth as opposed to price-to-earnings multiple expansion. That is not to say that multiple expansion was completely absent. Delving deeper into the sectoral composition of returns, Europe and the United States benefited from P/E expansion during the year, which we would expect in response to stronger growth performance.

The synchronized global recovery is well understood, and global growth remains firm. For us, though, it is important to understand the nature of the cycle and how far we are into it. The low-volatility regimes we have experienced in the equity and fixed-income markets carry potential risks. When change comes, it will likely be difficult, because we have been shielded from natural cyclical behavior—from negative economic and market forces—for some time.

Sudden inflationary pressures and wage growth acceleration would likely alter investor return expectations, driving bond yields and volatility materially higher, while potentially triggering equity-leadership rotation both across and within sectors. Financials would be expected to benefit from higher rates, for example, but increased caution would be warranted for financially-leveraged companies. We want to be mindful of this.

Reflecting on some of the preeminent growth themes of 2017, including technology and the rise of innovation in China, we are optimistic. Despite the growing likelihood of a cyclical slowdown within the

technology sector, we believe that strong secular growth will continue.

From a geographic perspective, we believe that emerging markets continue to offer attractive investment opportunities heading into 2018. In particular, there are abundant opportunities to invest in China's growth, but we are mindful of the significant share-price gains in 2017 from the perspective of near-term momentum reversal risk.

The Fund, the Management Company and the Investment Manager

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